

Kwikset. Sales Training





Benefits of Kwikset

home building group





BHMA Grading















Smartkey Overview

Security Made Convenient

One Key for All Your Locks



- SmartKey Security features re-key technology, which allows you to re-key your locks yourself in seconds
- We realize the person who has your key today may not be the same person you want to have your key tomorrow

REASONS TO RE-KEY









Recently moved, tenant turnover



You have a different key for each door





Smartkey Benefits



It protects against common break-in methods

 Kwikset's SmartKey Security" is designed to protect against these type of break-ins and keep your family safe



 SmartKey Security also allows you to re-key the lock yourself in seconds, leaving lost or unretunable keys obsolete



Made for the world you live in.™

Kwikset

Smartkey – How To Re-Key



You must have your functioning key & the learn tool for the system to work. SmartKey Learn Tool Functioning Key New Key Insert new key & turn 1/2 turn Insert functioning key & turn Insert & remove the SmartKey counter-clockwise. Done. learn tool. Remove functioning key. 1/4 turn clockwise. Your lock is now re-keyed! The lock you can rekey yourself in seconds *included with the closing key package **Smart Key** that will be assigned to each house. Tool

Important Notes:

- Both the key and learn tool must be *FULLY* inserted for the process to properly work.
- Only turn the functioning key ¼ turn.







(Double Click Video)





Reset Cradle

Demonstration

How to use a Reset Cradle







Insert the new key, while being sure not to rotate the plug. Remove the plug by gently pulling the key.



Hold the cylinder body & rotate the key 90° clockwise. Remove the key.

Important Notes:

- Reset Cradles are only required if the cylinder is locked up during the re-keying process.
- Lock up occurs by the key not being fully inserted into the cylinder before turning back counter clockwise.
- Each Retail Center will need to have 1-2 reset cradles available to prevent replacement locks being sent to the field.

Training videos are available.





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Clayton Smartkey Process







Clayton Smartkey Process Overview:

- All Clayton keyed entry product will be keyed to 53435
- New keys will need to be distributed by all plants to the Retails Centers for distribution.
- All Retail Centers and Construction Set Crews will need to be trained on the keying process.
- Multiple videos are available to assist with the training process, but live trainings will be needed.
- Ideally the keying will occur at the final Welcome Home Walk, but Retail Centers have the flexibility to customize the keying process.
- Clayton will assign a key pack to each home at the time of production. The key pack will include 4 keys cut alike, a learn tool, and written instructions.
- Key tracking is eliminated with Smartkey from the time the home leaves the plant to the time of ownership exchange.
 If a key pack gets lost, or a new key needs to be assigned, Smartkey allows that flexibility.

Kwikset

Kwikset Warranty





Warranty



Kwikset products are backed by one of the most comprehensive warranty programs available. You can feel confident that with the purchase of Kwikset you have selected the best quality product, backed by the best customer service available.

LIFETIME MECHANICAL & FINISH WARRANTY

This product comes with a lifetime mechanical and finish warranty to the original residential user of Kwikset against defects in material and workmanship as long as the original user occupies the residential premises upon which the product was originally installed. One year electronic warranty. This warranty *DOES NOT COVER* scratches; abrasions; deterioration due to the use of paints, solvents or other chemicals; abuse; misuse; or product(s) used in commercial applications. Upon return of a defective product to Kwikset Corporation, Kwikset may repair or replace the product or refund the purchase price. *Kwikset is not liable for incidental or consequential damages.* Some states do not allow the exclusion or limitation of incidental or consequential damages. Some states do not allow the exclusion or limitation of incidental or consequential damages. Some states do not allow the exclusion or limitation of incidental or consequential damages. Some states do not allow the exclusion or limitation of incidental or consequential damages. Some states do not allow the exclusion or limitation of incidental or consequential damages. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above exclusion may not apply to you. This warranty gives you specific legal rights and you may also have other rights that vary from state to state. If a mechanical or finish defect occurs, please call 1-800-327-LOCK (5625) in the U.S. and Canada or return it to Kwikset Corporation, Consumer Services, 19701 Da Vinci, Lake Forest, CA 92610. For customers outside of the U.S. and Canada, claims under this warranty must be made only to either the place of purchase or to the listed importer.

Consumer Services 19701 Da Vinci Lake Forest, CA 92610 1-800-327-LOCK

LIT 7-9-37 11/10 16366





PROTECTION THAT LIVES ON MCROBAN



Kwikset with Microban: https://www.kwikset.com/microban





Microban



Hardware for a cleaner home.

With each and every interaction throughout the day, the products we use can be exposed to bacteria, which can double in number every twenty minutes. Kwikset hardware with Microban antimicrobial product protection stops microbes at the door.





without Microban® protection



with Microban® protection

99.9% Cleaner than Unprotected Surfaces

Kwikset* and Microban*, the global leader in built-in antimicrobial protection, have teamed up to improve the standard for door hardware. Kwikset* will now offer antimicrobial protection on select products, inhibiting the growth of bacteria on frequently touched door hardware in your home.







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Kwikset

Microban



Microban[™] vs. Unprotected view of bacteria over 1 day

Unprotected





16 Hours





24 Hours

24 Hours

Microban® Antimicrobial Protection



2 Hours



16 Hours





*NC State study using confocal imagery equipment





Resources





Kwikset YouTube Channel: https://www.youtube.com/kwikset





SmartKey Security Troubleshooting: https://goo.gl/qwg7Pv





Using a Re-set Cradle: https://goo.gl/b8DTLX





Kwikset with Microban:

https://www.kwikset.com/microban



